



Ref: G/ONB/NPWR-14/2023

STANDARD FORM

For

**EXECUTIVE SUMMARY OF BID EVALUATION
REPORT**

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EXECUTIVE SUMMARY OF BID EVALUATION REPORT

PROJECT TITLE: PROCUREMENT OF ENCROACHER BUSH WOODCHIPS TO THE OTJIKOTO BIOMASS POWER STATION (FOR 7-YEARS TERM)

REFERENCE NUMBER OF PROCUREMENT: G/ONB/NPWR - 14/2023

PROCUREMENT OVERVIEW

Scope of Work	Harvesting, processing, and delivery of P100 encroacher bush woodchips for the Otjikoto Biomass Power Station.
Procurement Method Used	Open National Bidding
Bid Issue Date	03 May 2023
Bid Closing Date	11 August 2023, 11h00
Place of opening of Bids	NamPower Convention Centre
Number of Bids Received	Eleven (11)
Number of Responsive Bids	Five (5)

BIDS RECEIVED

The following companies submitted bids as part of this procurement process:

Table 1 List of Bidders who submitted proposals and responsiveness

Bidder No.	Bidder(s) Name	Lot Size at cheapest price	Wood - chip price (N\$/ton)	After Care price (N\$/Ha)	Responsive
1.	CAT Trading Enterprises	50,000	1,714.30	1,480.85	No
2.	Nexus J/V ABC	50,000	1,090.00	320.00	Yes
3.	Afrideca Construction Namibia (Pty) Ltd J/V	50,000	1,355.43	1,183.80	Yes
4.	Oshikoto Green Energy (Pty) Ltd	20,000	498.19	2,500.00	No
5.	Omuriro Biomass Investments (Pty) Ltd J/V Transworld Cargo (Pty)	50,000	1,093.50	500.00	Yes
6.	FoodPro Investment CC	50,000	1,000.00	200.00	No
7.	Onyika Green Energy Investment Namibia CC / JV Edge Investments Cc / JV Acuity Energy (Pty) Ltd	20,000	1,000.00	1,265.00	No
8.	Kalahari Green Energy Pty Ltd	20,000	644.19	2,800.00	No
9.	Ultra Trading CC J/V Special	25,000	910.00	111.30	Yes
10.	Gotty And Sons Trading Enterprises	30,000	1,000.00	2,600.00	No
11.	Sactos Investment Cc J/V Forestry Plant and Equipment Sales CC J/V PHP Interactive Information Technology Solutions CC	30,000	975,00	227.70	Yes

EVALUATION OUTCOMES

All eleven (11) Bidders passed Stage-1 and Stage-2 of the evaluation however the Bidders in the following table did not meet the minimum score in Stage-3 - Technical Proposal Criteria Evaluation. Bidders were required to achieve a minimum technical score of 70% to successfully pass the stage. Bidders were required to provide evidence of current ownership or lease of equipment, Bidders that merely provided an **intent** to lease were not eligible for scoring. Furthermore, only experience with harvesting of woodchips of a size P100 or smaller was eligible for scoring. Firewood and Charcoal harvesting experience was not eligible for scoring. The table below indicates where Bidders that did not pass the technical evaluation did not score maximum points.

Table 2 Explanation of points deductions for Bidders not achieving the minimum technical score

Bidder	Bidder Name	Criteria where points were lost
1	CAT Trading Enterprises	<p><i>(3.1.1) Harvesting Experience</i> The Bidder did not meet the minimum requirement of 2000 tons per annum over three years - Score 0/20</p> <p><i>(3.1.2) Capacity of existing operation</i></p> <ul style="list-style-type: none"> • Bidder provided intent to lease chipper which is not permitted for scoring – Score 0/25 • Bidder did not provide sufficient evidence of owning or currently leasing a Bulldozer (with rake or Bush roller) – Score 0/5 • Bidder did not provide sufficient evidence of owning or currently leasing a Telescopic machine fitted with grapples (for feeding Chipper) – Score 0/5 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> • Bidder did not meet the minimum threshold of total assets of N\$ 20 000 000 – Score 0/15
4	Oshikoto Green Energy (Pty) Ltd	<p><i>(3.1.1) Harvesting Experience</i> The Bidder provided evidence of charcoal harvesting only, which is not eligible for scoring for this Bid. Score 0/20</p> <p><i>(3.1.2) Capacity of existing operation</i></p> <ul style="list-style-type: none"> • Bidder did not provide sufficient evidence of owning or currently leasing Telescopic machine fitted with grapples (for feeding Chipper) – Score 0/5 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> • Bidder did not meet the maximum amount for financial turnover of N\$ 10 000 000 – Score 6.15/10 • Bidder did not meet the maximum amount for total assets of N\$ 50 000 000 - Score 2.75/15

Bidder	Bidder Name	Criteria where points were lost
6	Food Pro Investment CC	<p><i>3.1.1) Harvesting Experience (Average production)</i></p> <ul style="list-style-type: none"> The Bidder provided a letter indicating they supply 5000 tons of woodchips and charcoal but did not differentiate between the volume and size of woodchips versus charcoal within the 5000 tons. The bidder did not respond to clarification requests on the matter from the BEC - Score 0/20 <p><i>(3.1.2) Capacity of existing operation</i></p> <ul style="list-style-type: none"> Bidder Indicated an intention to lease a chipper which is not eligible for scoring for this Bid - Score 0/25 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> Bidder submitted two years of audited statements instead of three years audited financial statements. Bidder did not meet the minimum current ratio of 1.0 – Score 0/10 Bidder did not meet the maximum amount for total assets of N\$ 50 000 000 - Score 5.07/15
7	Onyika Green Energy Investment Namibia CC / JV Edge Investments Cc / JV Acuity Energy (Pty) Ltd	<p><i>3.1.1) Harvesting Experience (Average production)</i></p> <ul style="list-style-type: none"> Bidder indicated that the harvesting experience is not from any of the joint venture partners but are provided under a natural person who is not a joint venture member nor did he perform the harvesting on behalf of any of the joint venture members. There is also a statement from the Bidder indicating that the joint venture members do not have experience in harvesting. - Score 0/20 <p><i>(3.1.2) Capacity of existing operation</i></p> <ul style="list-style-type: none"> Bidder indicated intention to lease trucks with side tippers which is ineligible for scoring in this bid - Score 0/5 Bidder did not provide sufficient evidence of owning or currently leasing Telescopic machine fitted with grapple (for feeding Chipper) – Score 0/5 Bidder did not provide sufficient evidence of owning or currently leasing Bulldozer and fitted with grapple (for feeding Chipper) – Score 0/5 Bidder did not provide sufficient evidence of owning or currently leasing in field workshop and accommodation facilities – Score 0/5 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> Bidder submitted two years of audited statements instead of three years audited financial statements. Bidder did not meet maximum current ratio of 1.5 - Score 2.7/10

Bidder	Bidder Name	Criteria where points were lost
8	Kalahari Green Energy Pty Ltd	<p><i>3.1.1) Harvesting Experience (Average production)</i></p> <ul style="list-style-type: none"> Bidder only provides/supplies 4000 tons of bush feed. Score - 6.5/20 <p><i>3.1.2) (Capacity of existing operation)</i></p> <ul style="list-style-type: none"> Bidder did not provide sufficient evidence of owning or currently leasing Telescopic machine fitted with grappler (for feeding Chipper) – Score 0/5 Bidder did not provide sufficient evidence of owning or currently leasing in field workshop and accommodation facilities – Score 0/5 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> Bidder did not meet the minimum current ratio of 1.0 – Score 0/10 Bidder did not meet the minimum amount for total assets of N\$ 20 000 000 - Score 0/15
10	Gotty And Sons Trading Enterprises	<p><i>3.1.1) Harvesting Experience (Average production)</i></p> <ul style="list-style-type: none"> Bidder indicated no experience in harvesting Score – 0/20 <p><i>3.1.2) (Capacity of existing operation)</i></p> <ul style="list-style-type: none"> Bidder did not provide any evidence of owning any harvesting equipment - Score – 0/45 <p><i>(3.2) Financial Position</i></p> <ul style="list-style-type: none"> Bidder did not provide any financial statements - 0/35

The remaining bidders that passed the technical evaluation were subjected to a physical inspection as described in the evaluation criteria. All of the responsive Bidders passed the Physical Inspection and are listed below:

- Bidder 9 Ultra Trading Cc J/V Special Supermarket
- Bidder 11 Sactos Investment Cc J/V Forestry Plant and Equipment Sales Cc J/V Php Interactive Information Technology Solutions Cc
- Bidder 2 NEXUS J/V ABC
- Bidder 5 Omuriro Biomass Investments (Pty) Ltd J/V Transworld Cargo (Pty) Ltd
- Bidder 3 Afrideca Construction Namibia (Pty) Ltd J/V

SELECTED BIDDERS

The Financial Evaluation Criteria stated that NamPower will “award the lots in a manner that results in the lowest weighted biomass woodchips supply price for NamPower while taking into consideration the security of biomass woodchips supply”.

Based on the outcomes of the evaluation, the Bid offers from the Bidders listed in the table below were selected for award for this procurement activity. The combined woodchip and aftercare price was calculated using a conversion factor of 12.65 tons/hectare as described in the evaluation criteria.

Table 3: Selected Bidders (including allocated Lot sizes)

Rank	Bidder number	Company name	Lot size (ton)	Woodchip price (N\$/ton)	Aftercare price (N\$/ha)	Combined Woodchip+ After Care price N\$/ton
1 st	Bidder 9	Ultra Trading Cc J/V Special Supermarket	50,000	910.00	111.30	918.80
2 nd	Bidder 11	Sactos Investment Cc J/V Forestry Plant and Equipment Sales Cc J/V Php Interactive Information Technology Solutions Cc	30,000	975.00	227.70	993.00
3 rd	Bidder 2	NEXUS J/V ABC	50,000	1,090.00	320.00	1,115.30
4 th	Bidder 5	Omuriro Biomass Investments (Pty) Ltd J/V Transworld Cargo (Pty) Ltd	50,000	1,093.50	500.00	1,133.30

Issued by the Procurement Management Unit of NamPower.